(Company No: 380410-P)

**Notes on the quarterly report – 31 December 2010** 

PART A: EXPLANATORY NOTES AS PER FRS 134

A1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 and Part A of Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities"). The interim financial statements should be read in conjunction with the Group's financial statements for the year ended 30 June 2010.

The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of Freight Management Holdings Bhd ("FMH" or "Company") and its subsidiary companies ("Group").

The accounting principles, method of computation and bases used for this quarterly financial report are consistent with those previously adopted in the preparation of the annual financial statements for the year ended 30 June 2010, except for the new and revised FRSs, IC Interpretations and Amendments to FRSs and IC Interpretation which are applicable to its financial statements and effective from 1 July 2010.

FRS 4 **Insurance Contracts** FRS 7 Financial Instruments: Disclosures FRS 101 Presentation of Financial Statements (revised) FRS 123 Borrowing Costs (revised) FRS 139 Financial **Instruments:** Recognition and Measurement Amendments to FRS 1 First-time Adoption Reporting of Financial Standards Amendments to FRS 2 Share-based Payment: Vesting Conditions Cancellations Amendments to FRS 7 Financial Instruments: Disclosures

(Company No: 380410-P)

# Notes on the quarterly report – 31 December 2010

Amendments to FRS 101	Presentation of Financial Statements - Puttable
	Financial Instruments and Obligations Arising on
	Liquidation
Amendments to FRS 117	Leases
Amendments to FRS 127	Consolidated and Separate Financial Statements:
	Costs of an Investment in a Subsidiary, Jointly
	Controlled Entity or Associate.
Amendments to FRS 132	Financial Instruments: Presentation
	- Puttable Financial Instruments and Obligations
	Arising on Liquidation
	- Separation of Compound Instruments
Amendments to FRS 132	Financial Instruments: Presentation - Classification
	of Rights Issues
Amendments to FRS 139	Financial Instruments: Recognition and
	Measurement
	- Reclassification of Financial Assets
	- Collective Assessment of Impairment for
	Banking Institutions

# Improvements to FRSs (2009)

IC Interpretation 9	Reassessment of Embedded Derivatives				
IC Interpretation 10	Interim Financial Reporting and Impairment				
IC Interpretation 11	FRS 2 – Group and Treasury Share Transactions				
IC Interpretation 13	Customer Loyalty Programmes				
IC Interpretation 14	FRS 119 - The Limit on Defined Benefit Asset,				
	Minimum Funding Requirements and their				
	Interaction				

The adoption of the above FRSs, Amendments to FRSs and Interpretations do not have any material impact on the financial statements of the Group except for the following:

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

(a) FRS 101: Presentation of Financial Statements

The revised FRS 101 separates owner and non-owner changes in equity. Therefore,

the consolidated statement of changes in equity only includes details of transactions

with owners. All non-owner changes in equity are presented as a single line labeled as

total comprehensive income. The comparative information has been re-presented in

order to conform with the revised standard. This standard does not have any impact

on the financial position and result of the Group.

(b) FRS 139 Financial Instruments - Recognition and Measurement

FRS 139 sets out the new requirements for the recognition and measurement of the

Group's financial instruments. Financial instruments are recorded initially at fair

value. Subsequent measurement of the financial instruments at the balance sheet date

reflects the designation of the financial instruments.

Financial assets

Financial assets are classified as financial assets at fair value through profit and loss,

loans and receivables, held to maturity investments, available-for-sale ("AFS")

financial assets, or as derivatives designated as hedging instruments in an effective

hedge, as appropriate.

The group's financial assets include cash and short term deposits, loan and

receivables and available-for-sale investments.

(i) Loan and receivables

Prior to 1 July 2010, loans and receivables were stated at gross receivables

less provision for doubtful debts. Under FRS 139, loans and receivables are

initially measured at fair value and subsequently at amortised costs using the

effective interest rate ("EIR") method. Gain and losses arising from the

derecognition of the loans and receivables, EIR amortisation and impairment

losses are recognised in the income statement.

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

(ii) Available for sale (AFS)

Prior to 1 July 2010, AFS financial assets such as investments were

accounted for at cost less impairment losses or at the lower of cost and

market value. Under FRS 139, AFS financial asset is measured at fair value

initially and subsequently with unrealised gains or losses recognised as other

comprehensive income in the AFS reserve until the investment is

derecognised or impaired. Other AFS financial asset is measured at cost if the

unquoted equity instrument is not carried at fair value because its fair value

cannot be reliably measured.

Financial liabilities

Financial liabilities are classified as financial liabilities at fair value through profit or

loss, loans and borrowings, or as derivatives designated as hedging instruments in an

effective hedge, as appropriate.

The Group's financial liabilities include trade and other payables and loans and

borrowings, which are carried at amortised cost.

A2. Qualification of Annual Financial Statements

The audit report of the Group's most recent annual audited financial statements for

the year ended 30 June 2010 was not qualified.

A3. Seasonality or cyclicality factors

The Group's business operation results were not materially affected by any major

seasonal or cyclical factors.

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

A4. **Unusual Items** 

There are no unusual items affecting assets, liabilities, equity, net income or cash

flows in the financial year to date.

A5. **Changes in estimates** 

There were no changes in estimates of amounts reported in prior interim period or

financial year that have material effect in the current quarter.

**A6.** Changes in debts and equity securities

There were no issuance, cancellations, repurchases, resale and repayments of debt and

equity securities for the current financial year to date.

A7. Dividend paid

> i) The gross interim dividend of 2.5 sen per share less tax at 25% amounting to

RM2,282,143 in respect of financial year ended 30 June 2010 has been paid

on 15 July 2010.

ii) The final dividend of 2.5 sen per share less tax at 25% amounting to

RM2,282,146 in respect of financial year ended 30 June 2010 has been paid

on 20 January 2010.

(Company No: 380410-P)

# **Notes on the quarterly report – 31 December 2010**

# A8. Segment information

Operating segments for the current financial year to date:

	<b>←</b>		<ul><li>Logistics</li></ul>		<b></b>	Marine			
	Malaysia RM'000	Australia RM'000	Indonesia RM'000	Thailand RM'000	Vietnam RM'000	Singapore RM'000	Others RM'000	Elimination RM'000	Total RM'000
Revenue									
External sales	112,412	12,105	6,383	3,718	355	10,603	-	-	145,576
Inter-segment sales	1,310	5	230	137	-	-	1,725	(3,407)	
Total revenue	113,722	12,110	6,613	3,855	355	10,603	1,725	(3,407)	145,576
Results Segment results Finance costs Share of profit in an associate Profit before tax Tax expense Profit for the financial year	11,766	517	1,130	351	(14)	564	(1,915)	(30) - -	12,369 (988) 10 11,391 (1,438) 9,953
Assets Segment assets Investment in an associate Unallocated assets Total assets	124,898 -	4,087 -	3,425	1,512 -	423	29,794 -	20,084 190	- - - -	184,223 190 610 185,023

(Company No: 380410-P)

# Notes on the quarterly report – 31 December 2010

	←		<ul><li>Logistics -</li></ul>		<b></b>	Marine			
	Malaysia RM'000	Australia RM'000	Indonesia RM'000	Thailand RM'000	Vietnam RM'000	Singapore RM'000	Others RM'000	Elimination RM'000	Total RM'000
Liabilities									
Segment liabilities	52,147	2,732	640	876	34	7,584	713	-	64,726
Unallocated liabilities								<u>-</u>	5,671
Total liabilities								=	70,397
Other segment information									
Capital expenditure	3,051	154	72	43	118	1	-	-	3,439
Depreciation	2,716	43	54	20	6	790	90	-	3,719
Other non-cash income	(1,016)	(6)	(33)	(120)	-	(62)	(174)	-	(1,411)
Other non-cash expenses									
other than depreciation	421	86	15	56	-	-	-	-	578

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

**A9.** Valuation of property, plant and equipment

There has been no valuation on any of the Group's property, plant and equipment

during the current financial year to date.

A10. Material events subsequent to the end of the interim period

There were no material events subsequent to the end of the current quarter.

Changes in the composition of the Group A11.

On 1 July 2010, a wholly-owned subsidiary, Icon Line (Malaysia) Sdn Bhd had

subscribed VND255,000,000 in Icon Freight Services Co., Ltd, representing 51% of

total issued and paid-up capital of Icon Freight Services., Ltd.

On 1 July 2010, Freight Management Holdings Bhd had subscribed for 7,999 shares

of RM1 each at par for a total consideration of RM7,999, representing 80% of total

issued and paid-up share capital of Symphony Express Sdn Bhd.

On 15 November 2010, Freight Management Holdings Bhd had subscribed for 2

shares of RM1.00 each for a total consideration of RM250,000, representing 100% of

total issued and paid-up capital of Exterian Enterprise Sdn Bhd.

(Company No: 380410-P)

# Notes on the quarterly report – 31 December 2010

# A12. Contingent liabilities

As at the date of this announcement, the Directors of FMH are not aware of any contingent liability of the Group save as disclosed below:-

	RM'000
Bank guarantees in favour of third parties*	2,580

\*Note: These are bank guarantees made in the ordinary course of business mainly in favour of vendors and the Pengarah Kastam of Malaysia in the relevant states in Malaysia.

# A13. Capital commitments

# Contracted but not provided for:

	As at 31.12.10 RM'000
Land and Building Trucks Warehouse Equipment	14,210 390 69
wateriouse Equipment	14,669

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

# PART B: ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES

#### **B1.** Review of performance

The Group's revenue grew by RM7.8 million from RM65.6 million in 2QFY10 to RM73.4 million in the 2QFY11:-

			Increase/-	
	<b>2QFY11</b>	<b>2QFY10</b>	<b>Decrease</b>	
Service Type	RM mil	RM mil	RM mil	% change
Seafreight	45.2	37.7	7.5	20%
Railfreight	0.8	1.0	-0.2	-20%
Airfreight	7.1	6.2	0.9	15%
Tug & Barge	5.2	6.4	-1.2	-19%
Warehouse & Distribution	3.6	2.6	1.0	38%
Customs Brokerage	7.2	8.3	-1.1	-13%
Haulage	2.6	2.5	0.1	4%
Landfreight & Other Services	1.7	0.9	0.8	89%
TOTAL	73.4	65.6	7.8	12%

Higher revenue was recorded as compared with previous year similar quarter by RM7.8 million mainly due to contribution from Seafreight, Airfreight, Warehouse & Distribution, Haulage and Landfreight services. However Railfreight, Tug & Barge and Customs Brokerage services reported negative growth. The revenue contribution from overseas subsidiaries rose from RM14.7 million in 2QFY10 to RM16.9 million in 2QFY11.

In the current reporting quarter, the Group reported a profit before tax of RM5.6 million in 2QFY11 compared to RM5.4 million in 2QFY10, a marginal increase of 3%.

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

**B2.** Variation of results against preceding quarter

In the current reporting quarter, the Group reported a decline in Profit before tax of

RM0.2 million or 3%. However the Profit after tax and Minority Interest, an

increased by RM0.7 million or 16% from of RM4.5 million to RM5.2 million.

**B3. Current year prospects** 

Quarter 3 was historically a slow quarter for the Group but we expect the

performance to pick up in Quarter 4 of financial year 2011. However barring any

unforeseen circumstances, the Group is cautiously optimistic of achieving its seventh

year of consecutive growth for the financial year ending 30 June 2011.

**B4.** Variance of actual and forecast profit

The Group has not provided any quarterly profit forecast and therefore no variance

information is available for the quarter under review.

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

#### **B5.** Tax expense

	Individua	al Quarter	Cumulative Quarter		
	Current Year Quarter	Preceding Year Corresponding Quarter	Current Year To Date	Preceding Year Corresponding Quarter	
	31.12.2010	31.12.2009	31.12.2010	31.12.2009	
	RM'000	RM'000	RM'000	RM'000	
In respect of current period:					
Income tax	950	768	1,897	1,765	
Deferred tax	245	182	382	287	
	1,195	950	2,279	2,052	
Under / (Over) provision in respect of prior year :					
Income tax	13	(103)	13	(103)	
Deferred tax	(854)	(37)	(854)	(41)	
	(841)	(140)	(841)	(144)	
Total	354	810	1,438	1,908	

The effective tax rate is lower than the statutory tax rate due to the tax exemption enjoyed by subsidiaries in Singapore and utilisation of investment tax allowance.

# **B6.** Unquoted investments and / or properties

There was no sale of unquoted investments and / or properties during the current quarter and financial year to date except for the disposal of a leasehold land held under title H.S.(D) 116340 PT152 Bandar Sultan Sulaiman, Daerah Klang Negeri Selangor which was completed in 18 October 2010.

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

**B7.** Quoted and marketable investments

There were no investments made in quoted and marketable securities as at the date of

this report.

**B8.** Status of corporate proposal announced

The following proposals have been approved by the shareholders at the Annual

General Meeting on 25 November 2010:

i) Proposed Renewal of and Shareholders' Mandate for Recurrent Related Party

Transactions of a Revenue or Trading Nature; and

ii) Proposed Renewal of Share Buy-Back Authority.

On 17 January 2011, Freight Management Holdings Bhd had announced that its

wholly-owned subsidiary, Freight Management (M) Sdn Bhd has entered into a Sales

and Purchase Agreement with OSK Trustee Berhad to acquire a piece of leasehold

land and building held under H.S.(D) 116367 for PT 183 in Bandar Sultan Sulaiman,

District Klang, State Selangor Darul Ehsan measuring approximately 20234 sq.

metres. for a total cash consideration of RM14,500,000.

(Company No: 380410-P)

# Notes on the quarterly report – 31 December 2010

# **B9.** Group borrowings

The Group's borrowings as at the end of the reporting quarter are as follows:

	RM'000
Payable within 12 months (secured)	
Term loans	6,470
Hire purchase and leases	3,410
Bank overdrafts	2,783_
	12,663
Payable after 12 months (secured)	
Term loans	19,368
Hire purchase and leases	5,262
	24,630
Total borrowings	37,293

All the above borrowings are denominated in Ringgit Malaysia except for the following which is denominated in foreign currency:-

	RM'000
In Australian Dollar	
Hire purchase and lease payable within 12 months	73
Hire purchase and lease payable after 12 months	208
In Singapore Dollar	
Term loans payable within 12 months	2,802
Term loans payable after 12 months	2,709
Hire purchase and lease payable within 12 months	29
Hire purchase and lease payable after 12 months	56
In Indonesian Dollar	
Hire purchase and lease payable within 12 months	47
Hire purchase and lease payable after 12 months	31
In Vietnam Dollar	
Hire purchase and lease payable within 12 months	8
Hire purchase and lease payable after 12 months	-
·	5,963

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

#### **B10.** Off balance sheet financial instruments

There were no financial instruments with off balance sheet risk as at the date of this report.

#### **B11.** Change in material litigation

Neither FMH nor any of its subsidiaries in the Group is engaged in any litigation or arbitration, either as plaintiff or defendant, which has a material effect on the financial position of the Company or any of its subsidiaries in the Group and the Board of Directors of FMH is not aware of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings, which might materially and adversely affect the position or business of the Company or any of its subsidiaries in the Group.

#### B12. Dividend

The board does not recommend any dividend for the current quarter under review.

#### **B13.** Earnings per share

	Individual Quarter Preceding Year Current Year Corresponding Quarter Quarter		Current Year To Date	ve Quarter Preceding Year Corresponding Quarter
	31.12.2010	31.12.2009	31.12.2010	31.12.2009
Profit attributable to ordinary equity holders of the parent (RM'000)	5,189	4,219	9,656	8,067
Weighted average number of ordinary shares of RM0.50 each in issue ('000)	121,714	121,714	121,714	121,714
Basic Earnings Per Share (sen)	4.26	3.47	7.93	6.63

(Company No: 380410-P)

Notes on the quarterly report – 31 December 2010

# **B14.** Realised and Unrealised Profits or Losses of the Group

	As at 31.12.10 RM'000	As at 31.12.09 RM'000
Total retained profits of the Group:		
Realised	44,592	30,778
Unrealised *	(534)	(183)
Total share of retained profits from associated companies:		
Realised	-	-
Unrealised	_	-
Total share of retained profits from jointly controlled entities:		
Realised	-	-
Unrealised	-	
Total Group retained profits as per consolidated accounts	44,058	30,595

<sup>\*</sup> Unrealised comprise of deferred tax liability and unrealised foreign exchange losses.

The disclosure of realised profits above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia and should not be applied for any other purposes.